



## **MEMBERS UPDATE SEPTEMBER 2023**

### **FINANCIAL**

The Auditors are completing our financial report for the 2022-23 year as I write this report. As previously reported the club traded at a profit for this period but an exact number is still not available. I can report however that revenue for the trading year reached \$3.1M. This is a significant increase on past trading years and has risen from \$1.3M five years ago. Members will be able to see the breakdown of these numbers when the annual report is produced. Trading for the month of July was quite strong and whilst August figures are not yet completed there is no reason to believe that this will change.

### **CAPITAL WORKS**

As previously reported you would all appreciate that a considerable number of capital works projects were undertaken by the club during the financial year and this has resulted in wonderful upgrades to our facility but has also come at a cost to club funds. It should be noted that your board have determined to place a hold on capital work projects for the coming trading year and only matters that are urgently required will be funded.

### **THE COURSE**

All members would have noticed that the first fairway is recovering strongly and the grass covering is stabilizing. Compulsory tee up will still be required for some time and Greg is watching this closely. The greens and tees have been cored and recovery will occur quickly with some sun and water. The absence of rainfall will most likely result in a water levy being imposed shortly. This is regretted but is necessary.

### **ISLAND GOLF CLASSIC**

This popular event was again held last month with very large fields on both days. The usual number of visitors attended and a great tournament resulted. Thanks go to Geoff and Coral McCann who again organized and ran this event for the club. Thanks also go to all other volunteers who contributed over the two days and to our sponsors who are so generous with their support. Results from this event have been posted in the press and on our portal. Tournaments of this sort are of vital importance to the financial viability of our club and we are always considering holding more.

## **NAMBUCCA HEADS BOWLING AND RECREATION CLUB AND MACKSVILLE COUNTRY CLUB**

Further to my previous reports I am now able to confirm that, following further discussions with the Bowling Club, it has been determined to enter into a Consulting Agreement. This agreement will limit NHIGC staff participation to General Management services only and will also limit the hours spent each week to a set number. This arrangement is now verbally in place and an agreement in writing will be signed upon receipt of legal documentation.

Discussion with MCC is continuing and a Management Agreement is currently being drafted. Terms of such an agreement have been agreed to in principal by both parties and strategic planning is underway. NHIGC are providing some staff resources to MCC already and this is operating under a labor hire agreement. There are still a considerable number of matters to be resolved but both clubs are working amicably together to achieve a successful outcome.

With the above in mind it should be noted that cost savings arising from the joint management of the three clubs is significant and economies of scale will be derived from sharing of resources including staff, equipment and other general administration services. Joint purchasing power will also deliver considerable savings to all three venues. Better enabling resources to be devoted to servicing our communities.

## **JOHNATHON**

I have received several comments regarding Johnathon's ongoing workload and I feel that it is prudent for me to mention this matter in this update. As you are all aware Johnathon is a very capable and talented manager and we were fortunate to secure his services. Many of the challenges at NHIGC have been addressed and whilst there are still maintenance issues and some future matters to deal with on a day to day basis the role is now not a complex one. The spread of duties to the other clubs not only supports them with talented management staff but also creates far more working challenges for Johnathon. General cost savings and an increased revenue base also enables us to provide a salary package for him which is more commensurate with his abilities. He is very committed to NHIGC but is also looking forward to the challenges ahead and is excited to be able to add ongoing value to both the Bowling Club and MCC communities.

## **SUMMARY**

The above information is provided for member's interest and if any matter is not clear I would urge you to discuss this with myself or any other member of the board. Our intentions are always to make our club a better facility for all to enjoy and we also have a responsibility to the community who also continue to support us.

As I write this report we are experiencing beautiful, but dry, weather conditions and our course is in really great condition. It is a great time to be a member of our club and to enjoy the pristine playing conditions supplied to us by Greg and his team.

I always welcome your feedback and I wish you all good golfing.

Geoff Harris,  
President.